

Rueil Malmaison, 12 July 2019

#### VINCI Airports – Q2 2019 traffic

- Passenger traffic up 7.3% in the 2nd quarter (+6.7% in the 1st half of 2019)
- Sustained growth in virtually all countries of operation
- Ever-increasing number of destinations to better serve regions and countries

#### Continued sustained growth in passenger numbers at facilities managed by VINCI Airports

During the second quarter of 2019, passenger numbers across the VINCI Airports network increased by 7.3% compared to the second quarter of 2018, with a total of 66.2 million passengers handled by 46 airports<sup>1</sup> in the network.

The quarter saw high rates of growth in most of VINCI Airports' countries of operation. Over the first half of 2019, traffic grew by 6.7%.

#### Ever-increasing number of destinations to better serve regions and countries

These good results reflect in particular the opening of numerous new airline links, often for the first time, between VINCI Airports facilities and world capitals.

In **Portugal**, for instance, where passenger numbers rose 7.8% in the second quarter across the 10 facilities operated by VINCI Airports, Qatar Airways opened the first direct link between Lisbon and Doha in June, while TAP Air Portugal introduced its first service to Washington DC.

In **Serbia**, work done by VINCI Airports with airlines since its arrival at the end of 2018 led to the return of Air France, which reopened its Paris—Belgrade service after a six-year absence. In addition, Wizz Air opened a new link between the Serbian capital and Lyon-Saint Exupéry Airport, which is also operated by VINCI Airports. Passenger numbers at Belgrade airport rose 7.4% in the second quarter of 2019.

In Japan, the Kansai airports recorded 7.6% growth in passenger numbers compared with the second quarter of 2018. Since 31 March 2019, British Airways, under a codeshare agreement with Japan Airlines, has been operating a direct service between Kansai International Airport and London Heathrow, following 21 years of absence. Of particular note was the exceptional effort made by the Kansai airports during the G20 in Osaka on 28 and 29 June: over 30,000 participants, including

<sup>&</sup>lt;sup>1</sup> Data at 100% estimated at 11 July 2019. Data for 2019 and 2018 includes full-year airport passenger numbers. This total takes into account traffic at London Gatwick airport, which joined the VINCI Airports network in May 2019.



37 heads of state, heads of governments, national delegations and major international organisations, were handled without interrupting day-to-day operations.

In **Cambodia**, the three facilities operated by VINCI Airports posted again an excellent performance, with growth of 25.1% in the second quarter. In June, Emirates opened a new daily service between Phnom Penh and Dubai, while Citilink inaugurated the first direct flight between Phnom Penh and Jakarta.

In **France**, Lyon-Saint Exupéry Airport, where passenger numbers rose 7.7%, received the ACI Best Airport Award for the 10-15 million passenger category at the end of June, rewarding VINCI Airports' commitment to meeting the growing demand for air travel while enhancing quality of service. Nantes airport continued its sound growth (+20.5%), driven mainly by the opening of an easyJet base in April. Other French airports in the VINCI Airports network also broadened their range of destinations, including Clermont-Ferrand (+3.4%), which has a new, regular service to Lisbon operated by Ryanair.

In the **United Kingdom**, passenger numbers at London Gatwick airport, which joined the VINCI Airports network in May 2019, rose 1.7% in the second quarter to 12.5 million. Belfast Airport saw its traffic increase by 5.6% over the period.

In **Brazil**, the cessation of domestic flights by Avianca Brasil after it filed for bankruptcy protection in December 2018 resulted in an occasional decline in Salvador airport passenger numbers (-12.9%) in the second quarter. VINCI Airports' commercial teams remain however confident in the Salvador de Bahia region's growth potential, which has been boosted by the regional government's recent decision to reduce the tax on domestic flights (ICMS) for airlines developing air travel in the State of Bahia.

In **Dominican Republic**, after a difficult year 2018, marked by the bankruptcy of several airlines, traffic is on the rise again in the six airports operated by VINCI Airports (+14.2% in the second quarter).

Nicolas Notebaert, President of VINCI Airports and chief executive officer of VINCI Concessions, said: "The development of new routes is central to the value creation project of VINCI Airports, which has adopted a proactive approach in partnership with airlines. By facilitating tourist, commercial and cultural exchanges, each new link helps to promote the host country and boost its economic growth."



In thousands of passengers	Q2 2019	% change Q2 2019/ Q2 2018	H1 2019	% change H1 2019/H1 2018	Rolling 12-month period	Year-on-year
VINCI Airports	66,181	+7.3%	123,436	+6,7%	249,079	+5.4%
Portugal (ANA)	16,448	+7.8%	27,462	+7,2%	57,158	+6.0%
United Kingdom	14,311	+2.1%	25,327	+3,3%	53,170	+2.9%
Japan (Kansai Airports)	13,026	+7.6%	25,605	+6,0%	49,779	+2.5%
Chile (Nuevo Pudahuel)	5,622	+13.3%	12,562	+11,3%	24,576	+9.3%
France	5,888	+10.6%	10,509	+10,1%	20,884	+9.7%
Cambodia (Cambodia Airports)	2,782	+25.1%	6,006	+15,5%	11,360	+16.1%
United States	2,705	+9.5%	5,000	+6,0%	9,811	+6.6%
Brazil	1,508	-12.9%	3,731	-3,3%	7,889	+1.0%
Serbia	1,577	+7.4%	2,611	+5,9%	5,787	+5.2%
Dominican Republic (Aerodom)	1,360	+14.2%	2,821	+9,5%	5,264	+4.9%
Sweden	664	+4.7%	1,063	+2,3%	2,219	+1.1%
Costa Rica	291	+5.6%	740	+8,3%	1,182	+7.7%

#### **About VINCI Airports**

VINCI Airports, as the leading private airport operator in the world, manages the development and operation of 46 airports located in France, Portugal, the United Kingdom, Sweden, Serbia, Cambodia, Japan, the United States, Dominican Republic, Costa Rica, Chile and Brazil. Served by more than 250 airlines, VINCI Airports' network handled 240 million passengers in 2018 (including traffic at London Gatwick). Through its expertise as a comprehensive integrator, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimise the management and performance of existing airport infrastructure, facility extensions and new-build construction projects. In 2018, its annual revenue for managed activities amounted to €3.6 billion, for consolidated revenue of €1.6 billion. More comprehensive information is available on <a href="https://www.vinci-airports.com">www.vinci-airports.com</a>

#### About VINCI

VINCI is a global player in concessions and contracting, employing more than 210,000 people in some 100 countries. We design, finance, build and operate infrastructure and facilities that help improve daily life and mobility for all. Because we believe in all-round performance, above and beyond economic and financial results, we are committed to operating in an environmentally and socially responsible manner. And because our projects are in the public interest, we consider that reaching out to all our stakeholders and engaging in dialogue with them is essential in the conduct of our business activities. VINCI's goal is to create long-term value for its customers, shareholders, employees and partners, and for society at large. <a href="https://www.vinci.com">www.vinci.com</a>



Appendix – Passengers and commercial movements at 30 June 2019

I. Passenger <u>numbers by airport</u>

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In thousands of passengers	VINCI Airports share (%)	Q2 2019	% change Q2 2019/ Q2 2018	H1 2019	% change H1 2019/H1 2018	Rolling 12-month period	Year-on- year	
Portugal (ANA) of which								
Lisbon (LIS)	100	8,358	+8.5%	14,612	+6.6%	29,941	+6.0%	
Porto (OPO)	100	3,546	+10.3%	6,153	+9.9%	12,495	+9.9%	
Faro (FAO)	100	2,960	+5.0%	3,973	+6.8%	8,937	+2.9%	
Madeira	100	899	+0.3%	1,631	+2.1%	3,379	+0.9%	
Azores	100	684	+9.2%	1,092	+8.3%	2,402	+6.2%	
TOTAL		16,448	+7.8%	27,462	+7.2%	57,158	+6.0%	
United Kingdom								
Gatwick (LGW)	50	12,547	+1.7%	22,220	+2.7%	46,647	+1.9%	
Belfast (BFS)	100	1,764	+5.6%	3,107	+8.2%	6,523	+10.6%	
TOTAL		14,311	+2.1%	25,327	+3.3%	53,170	+2.9%	
Japan (Kansai Airports)								
Kansai (KIX)	40	8,174	+9.7%	16,130	+7.7%	30,116	+1.6%	
Itami (ITM)	40	4,060	+4.7%	7,902	+3.6%	16,461	+4.5%	
Kobé (UKB)	40	792	+1.6%	1,573	+1.4%	3,203	+1.7%	
TOTAL		13,026	+7.6%	25,605	+6.0%	49,779	+2.5%	
Chile (Nuevo Pudahuel)								
Santiago (SCL)	40	5,622	+13.3%	12,562	+11.3%	24,576	+9.3%	
TOTAL		5,622	+13.3%	12,562	+11.3%	24,576	+9.3%	
France								
Lyon-Saint Exupéry (LYS) & Lyon-Bron (LYN)	31	3,132	+7.6%	5,695	+8.6%	11,499	+7.9%	
Nantes Atlantique (NTE)	85	2,115	+20.5%	3,365	+18.1%	6,715	+14.9%	
Saint-Nazaire Montoir (SNR)	85	6	+1.9%	11	-1.2%	21	+4.3%	
Rennes Bretagne (RNS)	49	240	+2.2%	419	+8.6%	890	+15.0%	
Dinard Bretagne (DNR)	49	33	-2.9%	44	-8.7%	104	-11.7%	
Grenoble Alpes Isère (GNB)	100	32	-32.3%	262	-13.2%	316	-11.2%	
Chambéry Savoie Mont Blanc (CMF)	100	21	+12.2%	182	+1.5%	208	+2.8%	
Toulon Hyères (TLN)	100	148	-7.9%	254	+2.2%	576	+9.0%	
Clermont Ferrand Auvergne (CFE)	100	123	+3.4%	216	+1.9%	435	+4.8%	
Poitiers Biard (PIS)	100	39	+2.1%	60	+3.5%	121	+1.1%	
TOTAL		5,888	+10.6%	10,509	+10.1%	20,884	+9.7%	



In thousands of passengers	VINCI Airports share (%)	Q2 2019	% change Q2 2019/ Q2 2018	H1 2019	% change H1 2019/H1 2018	Rolling 12-month period	Year-on- year
Cambodia (Cambodia Airports)							
Phnom Penh (PNH)	70	1,444	+15.2%	3,024	+15.5%	5 ,829	+19.5%
Siem Reap (REP)	70	903	+4.3%	2,227	-4.8%	4,367	-2.2%
Sihanoukville (KOS)	70	435	+314.3%	755	+210.9%	1,163	+165.5%
TOTAL		2,782	+25.1%	6,006	+15.5%	11,360	+16.1%
United States of America of which							
Orlando-Sanford (SFB)	100	942	+10.4%	1,707	+5.2%	3,178	+4.2%
Hollywood Burbank (BUR)	MC*	1,479	+10.3%	2,689	+7.3%	5,452	+8.4%
Atlantic City (ACY)	MC*	285	+2.8%	605	+2.6%	1,181	+4.7%
TOTAL		2,705	+9.5%	5,000	+6.0%	9,811	+6.6%
Brazil							
Salvador (SSA)	100	1,508	-12.9%	3,731	-3.3%	7,889	+1.0%
TOTAL		1,508	-12.9%	3,731	-3.3%	7,889	+1.0%
Serbia							
Belgrade (BEG)	100	1,577	+7.4%	2,611	+5.9%	5,787	+5.2%
TOTAL		1 577	+7.4%	2,611	+5.9%	5,787	+5.2%
<b>Dominican Republic</b> (Aerodom) <i>of which</i>							
Saint-Domingue (SDQ)	100	1,104	+17.1%	2,133	+13.2%	4,135	+7.0%
Puerto Plata (POP)	100	199	+0.1%	544	-2.7%	886	-6.5%
Samana (AZS)	100	36	-3.9%	104	-4.3%	174	+5.8%
La Isabela (JBQ)	100	21	+89.5%	39	+92.8%	68	+82.1%
TOTAL		1,360	+14.2%	2,821	+9.5%	5,264	+4.9%
Sweden							
Stockholm Skavsta (NYO)	90	664	+4.7%	1,063	+2.3%	2,219	+1.1%
TOTAL		664	+4.7%	1,063	+2.3%	2,219	+1.1%
Costa Rica							
Liberia (LIR)	45	291	+5.6%	740	+8.3%	1,182	+7.7%
TOTAL	1	291	+5.6%	740	+8.3%	1,182	+7.7%

Total VINCI Airports 66,181 +7.3% 123,436 +6.7% 249,079 +5.4%

\*MC : Management Contract



### II. Commercial movements by airport

Commercial flights	VINCI Airports share (%)	Q2 2019	% change Q2 2019/ Q2 2018	H1 2019	% change H1 2019/H1 2018	Rolling 12-month period	Year-on- year
Portugal (ANA) of which							
Lisbon (LIS)	100	56,879	+3.2%	104,329	+2.2%	215,931	+3.2%
Porto (OPO)	100	25,206	+4.1%	45,604	+4.8%	94,099	+6.5%
Faro (FAO)	100	19,208	+5.1%	26,426	+6.4%	58,946	+3.4%
Madeira	100	6,785	-6.2%	12,796	-2.2%	26,675	-2.7%
Azores	100	8,180	+5.2%	13,654	+5.6%	29,105	+4.8%
TOTAL		116,286	+3.2%	202,843	+3,2%	424,867	+3.7%
United Kingdom							
London Gatwick (LGW)	50	75,675	+1.5%	136,917	+2.3%	282,824	+0.4%
Belfast (BFS)	100	13,415	+5.0%	24,762	+8.7%	50,842	+10.7%
TOTAL		89,090	+2.0%	161,679	+3.2%	333,666	+1.9%
Japon (Kansai Airports)							
Kansai (KIX)	40	52,387	+9.3%	102,329	+7.3%	193,986	+1.6%
Itami (ITM)	40	34,579	+0.7%	68,473	+0.4%	138,447	+0.2%
Kobé (UKB)	40	7,520	+5.7%	14,623	+6,2%	29,890	+6.3%
TOTAL		94,486	+5.7%	185,425	+4.5%	362,323	+1.4%
Chile (Nuevo Pudahuel)							
Santiago (SCL)	40	35,480	+8.1%	78,900	+7.8%	156,938	+6.6%
TOTAL		35,480	+8.1%	78,900	+7.8%	156,938	+6.6%
France							
Lyon-Saint Exupéry (LYS) & Lyon-Bron (LYN)	31	32,541	+2.9%	61,416	+3.4%	124,470	+3.8%
Nantes Atlantique (NTE)	85	18,415	+15.3%	30,730	+10.8%	61,625	+9.3%
Saint-Nazaire Montoir (SNR)	85	462	+10.5%	920	+6.0%	1,711	-0.5%
Rennes Bretagne (RNS)	49	3,660	+9.7%	6,707	+7.4%	13,588	+5.1%
Dinard Bretagne (DNR)	49	370	-20.3%	527	-32.1%	1,350	-26.2%
Grenoble Alpes Isère (GNB)	100	410	-24.9%	3,054	-7.1%	3,941	-4.9%
Chambéry Savoie Mont Blanc (CMF)	100	827	-7.9%	5,227	-0.9%	6,837	+1.1%
Toulon Hyères (TLN)	100	3,264	-4.3%	4,894	+5.0%	11,335	+5.4%
Clermont Ferrand Auvergne (CFE)	100	2,516	+11.0%	4,782	+3.6%	9,602	+3.6%
Poitiers Biard (PIS)	100	798	+1.0%	1,449	+1.4%	2,768	+3.7%



TOTAL	63,263	+5.9%	119,706	+4.7%	237,227	+4.8%
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Commercial flights	VINCI Airports share (%)	Q2 2019	% change Q2 2019/ Q2 2018	H1 2019	% change H1 2019/H1 2018	Rolling 12-month period	Year-on- year
Cambodia (Cambodia Airports)							
Phnom Penh (PNH)	70	13,332	+7.1%	27,193	+7.5%	54,116	+13.9%
Siem Reap (REP)	70	9,160	-3.7%	21,497	-6.5%	42,817	-5.0%
Sihanoukville (KOS)	70	4,136	+215.7%	7,656	+128.8%	12,584	+86.3%
TOTAL		26,628	+14.4%	56,346	+9.1%	109,517	+10.2%
United States of America of which							
Orlando-Sanford (SFB)	100	7,056	+17.5%	12,900	+12.0%	23,509	+8.8%
Hollywood Burbank (BUR)	MC*	37,246	+9.1%	70,455	+4.4%	136,024	+1.5%
Atlantic City (ACY)	MC*	2,055	-1.1%	4,279	+0.1%	8,376	-6.1%
TOTAL		46,357	+9.8%	87,634	+5.2%	167,909	+2.1%
Brazil							
Salvador (SSA)	100	16,125	-7.1%	37,323	-4.1%	79,859	+1.8%
TOTAL		16,125	-7.1%	37,323	-4.1%	79,859	+1.8%
Serbia							
Belgrade (BEG)	100	18,071	+3.7%	31,640	+2.9%	68,346	+4.1%
TOTAL		18,071	+3.7%	31,640	+2.9%	68,346	+4.1%
Dominican Republic							
(Aerodom) <i>of which</i> Saint-Domingue (SDQ)	100	10,390	+16.4%	20,602	+18.0%	40,656	+12.4%
Puerto Plata (POP)	100	1,449	-5.2%	3,796	-7.5%	6,338	-11.6%
Samana (AZS)	100	306	-0.6%	796	-2.5%	1,385	+6.1%
La Isabela (JBQ)	100	2,312	+22.4%	4,913	+27.4%	9,452	+21.1%
TOTAL	100	14,483	+12.8%	<b>30,239</b>	+13.2%	58,187	+9.1%
Sweden		2.,.03		20,200	1 25.2,3	55,257	
Stockholm Skavsta (NYO)	90	4,034	+2.8%	6,731	+0.9%	13,891	+0.1%
TOTAL		4,034	+2.8%	6,731	+0.9%	13,891	+0.1%
Costa Rica							
Liberia (LIR)	45	3,378	+7.0%	8,052	+8.7%	13,514	+2.3%
TOTAL		3,378	+7.0%	8,052	+8.7%	13,514	+2.3%



\*MC : Management Contract